A career that's fun, enjoyable working with your hands and making good money

In the jewelry industry

I'm David Geller

- 14th generation jeweler-told 500 years.
- Goes from Atlanta, New York, Odessa Russia, Spain, France and England.
- Started at age 10 in my fathers shop.
- Owned Jewelry Artisans here in Atlanta until 2000. (Store still going strong)

Being a Jeweler

- Been around for thousands of years
- Many times in Egypt children were taught to set stones as their eyesight was better (no magnification)
- Queen Cleopatra's->



More Cleopatra Jewelry



Different fields in the jewelry industry

- Jeweler
- Jewelry designer on a computer
- Watch Repairman
- Gemologist/Appraiser
- Sales
- Store owner?

Jeweler

Hand make jewelry

Repair jewelry

(Alan Revere to the right)



Stone setting

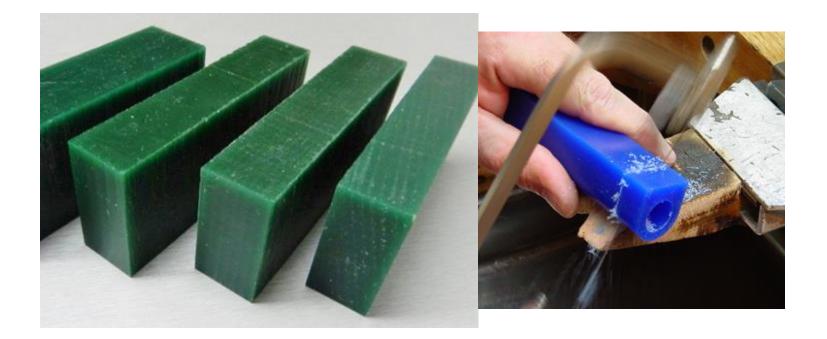




Great career for anyone



Star with a block of wax

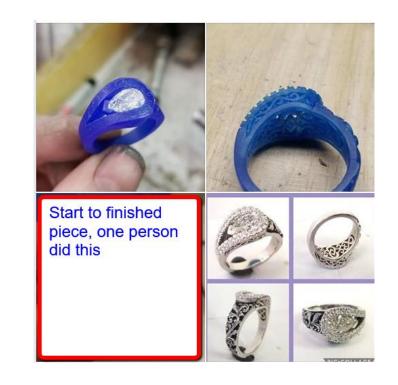


Many Still Carve by Hand





Creative Juices!

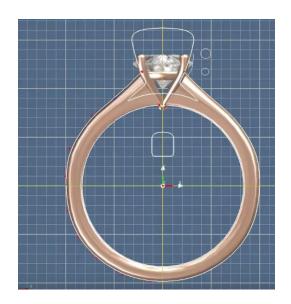


Before & After Hand Carved Waxes

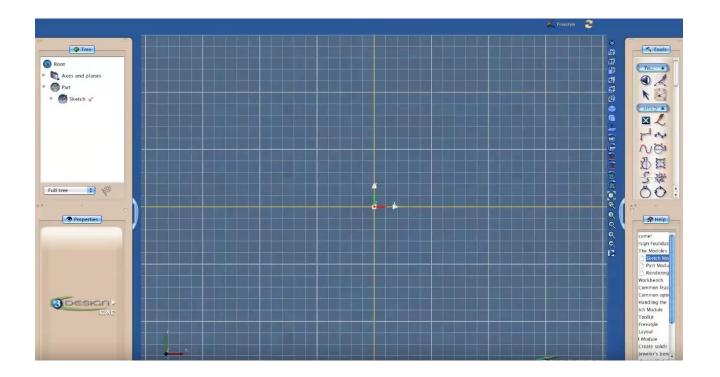


Today Cad/Cam is taking over

- "Computer Aided Design"
- Learning curve, all done on a computer screen.
- Exact detail



Cad/Cam Demonstration



Then

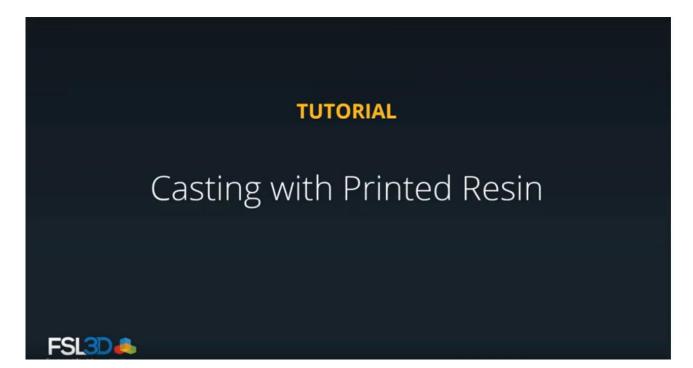
- We send the computer file to a printer that almost acts like an HP printer.
- Pouring layer after layer on a sheet that grows (like a plant from the dirt up to the sun) of wax to make up to 6 or 12 rings at a time







Next we immerse the waxes in investment



Now a jeweler sets the stone, files up & polishes



Jewelry School

- Just Google jewelry schools and there are at least 6 across America.
- My favorite is "New Approach School"
- <u>www.NewApproachSchool.com</u>
- Twice a year a 13 week intensive program

- Will teach you everything you need to know and advance your skills to be able to do almost anything at the bench in a jewelry school
- Blaine Lewis runs this awesome school just outside of Nashville, TN.



Transform your Skills • Master the Art of Jewelry • Be recognized as the Best







After school

- Pay: Depending upon your skill level and part of the country starting pay \$30,000 to \$40,000 a year.
- Repair and custom will not be taken over by the internet.
- A job you can enjoy and be proud of.

Watch Repairman

- Same starting pay as jeweler, typically after a few years can make more than a jeweler if you work on high end watches .
- Several schools abound.
- Google Watch Repair Schools.

Watch Repair Schools

- American Watchmakers-Clockmakers Institute-Ohio https://www.awci.com/
- Gem City College School of Horology-Illinois <u>http://www.gemcitycollege.com/</u>
- Texas Institute of Jewelry Technology-Texas http://www.watchmaking.net/

Gemologist

- Become certified in gems and diamonds.
- Sales, appraisers, adjusters.
- Gemological Institute of America
- At home classes and California and New York

Gemologist



Appraiser

Auction House Jewelry Specialist

Colored Stone Buyer

Diamond Buyer

Diamond Sorter/Grader

Estate Jewelry Dealer

Gemologist

Inventory Control Specialist

Jewelry Business Owner

Jewelry Buyer

Lab and Research Professional

Merchandiser

Pawnbroker

Retailer

Learn More

- Go visit some of the websites
- While in high school or college see about working part time in a jewelry store as an apprentice jeweler, maybe starting out as a jewelry polisher.
- Enjoy your life and your work.

Thanks for listening

- David Geller
- www.Jewelerprofit.com
- David@JewelerProfit.com